

IBRAHIM OLASUKANMI LAWAL

6, Abdulfatai Close, Ungwan Boro, Sabon Tasha, Kaduna.

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PROFESSIONAL SUMMARY:

A highly motivated individual who is passionate about excellent service delivery. I remain committed, dedicated, and diligent in my efforts to ensure that I add value and yield desired results through my endeavours towards achieving organizational and professional goals.

WORK EXPERIENCE:

A.O DEMARG NIGERIA LIMITED

February 2020 – March 2020

Business Development Officer

- Conducted market research to identify new business opportunities
- Engaging potential Clients to present company offerings and negotiate business deals.
- Developing and sustaining solid relationships with Clients.
- Led the company's team on site assessments and developed project plans
- Supervised the technical team during installation projects.
- Managed the disbursement of funds during project implementations
- Analysed customer feedback data to determine whether customers are satisfied with company products and services

EDUCATION:

FOUNTAIN UNIVERSITY OSOGBO | BSc. Business Administration

2013 – 2017

MEDI SCHOOLS KADUNA | Senior Secondary School Certificate

2009 – 2012

KEY SKILLS AND PERSONAL TRAITS:

- Strong business acumen
- Excellent Communication skills (Oral and Written)
- Empathy
- Analytical and problem-solving skills
- Customer service
- Avid and adaptive learner
- Excellent team player
- Report writing
- Computer literate

COMMENDATIONS AND CERTIFICATIONS:

National Agency for food and Drug Administration and Control (NAFDAC)	2018
National Drug Law Enforcement AGENCY (NDLEA)	2018
Standard Organization of Nigeria (SON)	2018
Health, Safety and Environment Issued by KADUNA REFINING AND PRETROCHEMICAL COMPANY (KRPC)	2016

REFEREES:

Available on request