# Teslim Adediran

Lagos

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08053608336

Experienced and self-motivated Manager bringing forth valuable industry experience and a passion for management. Results oriented with a proven track record of working collaboratively with team members to achieve goals. Experienced in both retail and culinary settings, and adept at effectively managing all operations.

Willing to relocate: Anywhere

# Work Experience

#### **BUSINESS DEVELOPMENT MANAGER**

POPRIGHT INTL - Lagos, NG February 2019 to Present

**COMPANY** 

Managing and Coordinating sales drive in line with sales plans and budget

Managing daily business activities and assigning duties. Marketing strategies and business forecast

Keeping track of existing clients and regular follow up of prospective clients.

# **MARKETING/SALES REP**

LG ELECTRONIC

March 2014 to February 2016

Ibadan

Managing and Coordinating sales drive in line with sales plans and budget

Managing daily business activities and assigning duties. Marketing strategies and business forecast

Keeping track of existing clients and regular follow up of prospective clients /customers. Meeting new customers and engaging in business meetings

#### **BUSINESS EXECUTIVE ASSISTANCE**

WEMA BANK

March 2007 to April 2010

Ibadan PLC

Meeting new customers and engaging in business meetings.

Marketing customers on various accounting packages that will be favorable

to their business and keep track of existing clients and regular follow up of prospective clients.

Managing daily business activities and assigning duties. Preparation of weekly and monthly marketing report. Meeting new customers and engaging in business meetings. Conduct and prepare periodic market survey with the existing market competitors

# Education

# **HND in ESTATE MANAGEMENT**

Polytechnic Ibadan 2001 to 2004

### **OND ESTATE MANAGEMENT**

Polytechnic Ibadan 1995 to May 1998

Kumapayi Community Secondary School 1989 to 1995

I.M.G Primary School Babasale 1983 to 1988

### S.S.C.E

Senior Secondary Certi

# Skills

- excel
- Microsoft office, excel